

**Home Equity Line Of Credit** 

- Funding as soon as five business days!
- Online application process
  - o Utilizes Block Chain Technology by Figure
- Automated Underwriting System
- Automated Valuation Model
- Full disbursement upfront
- One-time origination fee
- No prepayment penalties
- No closing costs!



Fixed Rate	Our HELOC	Traditional HELOC
Automated Application	<b>✓</b>	×
Automated Underwriting	~	×
Draw Feature	<b>✓</b>	<b>✓</b>
Appraisal	AVM	In-person
Title Report	×	~
E-Closing	*	?
Disbursement	Full Disbursement	Slow

- Single Family Residence (SFR)
- Townhomes
- Condominiums
  - No questionnaire required
- Planned Unit Developments
- Primary Residences
- Second Homes
- Investment Properties



**Eligible Property Types** 



## **Supported Ownership Types**

- Sole
- Joint
- Properties in Revocable Trust
  - o In eligible states
  - o Certificate of Trust

## **Un-Supported Ownership Types**

- LLC
- Life Estate
- Land Trusts

- Initial Offers = Prequalification
- Income verified ≠ stated income?
  - Option to link more accounts
  - Applicant may be given alternative offers
- Hard credit ≠ soft credit?
  - Applicant may be shown new offer screen
  - Application may be declined
- Offers can be re-selected
  - Before Note Signing



- Lien Position
  - o Max of 3<sup>rd</sup> lien position
- Debt-to-Income Ratio (DTI)
  - Less than 50%
- FICO Score (Experian Model 9)
  - Minimum of 620 (Primary Residence)
  - Minimum of 680 (Non-owner Occupied)
- Combined Loan to Value (CLTV)
  - Max 65% (FICO 620-639)
  - Max 75% (FICO 640-659)
  - Max 85% (FICO 660+)
  - Max 70% (Non-owner Occupied)



- Initial Draw Amount / Credit Line
  - o Minimum amount \$25,000
  - o Maximum amount \$400,000
- Origination Fee
  - 0 1.99% 4.99%
- Terms
  - 0 5, 10, 15, 30
- APR
  - Fixed
- Estimated Monthly Payment
- Autopay & Credit Union Discount
  - o .25% & .25%





## Other Requirements

- Purchase mortgage recently?
  - 90-day seasoning requirement
- Refinance?
  - 45-day recommended waiting period



Frank Codispoti, Sr. Loan Originator NMLS ID 1653667

## EXA Mortgage

Corporate NMLS ID 1653667

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Schedule an Appointment